



3/5/13

To Whom It May Concern:

Andy Cook of Custom Pool Builders in Canton, GA has been known by me since 1987. He started with Kafko Manufacturing, Inc. as a field sales representative. In that position, Andy was responsible for recruiting new dealers and training them on the proper method to install an in ground pool. His customers were very complementary about his knowledge and abilities. Around 1991, Andy went to work for one our customers in a similar sales and training position. He then started his own distribution business a few years later, continuing to buy and resell our products. After a few more years, Andy bought into a large retail pool builder in Marietta.

As of this date, Andy Cook continues to be one of our best customers. Over the last 25 years, Andy has supervised the construction of over 500 swimming pools. Counting renovations and liner changes it is well over 1000 different completed projects. I can honestly say I can count on one hand the number of complaints that we have received on his performance. We review every customer complaint and attempt to work with our dealers to resolve the complaint. Andy has always been willing to participate in the resolution process. There are very few builders in the Atlanta area who have the depth of pool knowledge that he possesses.

In conclusion, I would recommend Andy Cook to anyone considering either a new pool or a renovation of an existing pool.

Tim Fowler
Director of Dealer Sales
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